# Sheffield & Rotherham Clean Air Plan Final Full Business Case Commercial Case April 2022

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V2:00	Added table 5 – Overview of outputs, performance measures, payment mechanisms and risk on page 28 to include the following information for each procurement package: output, performance measurement, payment mechanism and risk apportionment
V3:00	Added additional information to table 5

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#### **Section 4 Commercial Case**

#### 4 Commercial Case

#### 4.1 Introduction

This chapter describes the commercial case for the delivery of the Clean Air Charging Zone (CAZ) for Sheffield and Rotherham. The procurement strategy set out in this chapter has been developed to ensure the programme is viable and deliverable within the timescales and funding parameters. The strategy sets out all the procurement options we have considered to demonstrate how we have identified the most efficient route to market. This commercial case builds on the outline business case by confirming the detail of the procurements undertaken and sets out as far as possible those that are yet to be procured.

The procurement strategy will cover the following areas:

- The procurement packages required including their outline scope, route to market and contractual arrangements
- Phasing of the implementation works and associated measures and outputs
- Resourcing and contract management
- Risk allocation and transfer
- Payment mechanisms

Unless stated otherwise, the commercial activity referenced in this chapter relates to that being undertaken by Sheffield City Council, rather than Rotherham Metropolitan Borough Council (RMBC), though in some instances RMBC and its residents may be recipients of the goods/services referenced. RMBC specific measures are included in 4.4.2 'Road Schemes'.

Delivery of the CAZ will be facilitated by a blend of in-house delivery, 3<sup>rd</sup> party arrangements delivered via existing contractual arrangements, and the commissioning and procurement of new services and works.

The procurements will all be delivered and contract managed by the core project team with the support of multiple other internal SCC teams, alongside specialist external expertise where required (e.g. in relation to specific technical requirements around ANPR cameras and supporting infrastructure).

#### 4.2 PROCUREMENT CONTEXT & STRATEGY:

Sheffield City Council is a Public Body and must comply with all UK Public Procurement Legislation and therefore, staff must, by law, adhere to the same. Several policies and procedures have been developed to help us achieve these objectives and to ensure that our procurement activities:

- Comply with Public Contract Regulations 2015
- Comply with the Council's Contract Standing Orders
- Are approved in accordance with the Council's Leaders Scheme of Delegation
- Achieve evidenced value for money in terms of quality and the price paid
- Are open and transparent and safeguard against allegations of corruption, fraud, or bias

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- Are well documented to provide a clear audit trail
- Manage and address risks as well as opportunities

In addition to the requirements above, SCC has an Ethical Procurement Policy which aims to drive ethical behaviour as a standard through the supply chain and deliver more effective, efficient procurement outcomes.

The full Policy is included at Appendix CC1.

#### **CAZ Procurement Objectives:**

The procurement strategy utilised throughout the CAZ implementation programme shall achieve:

- The best option to deliver the infrastructure and services to achieve compliance with statutory limits for NO2 concentration within the shortest possible timescales.
   Delivery of the CAZ relies on critical delivery timelines; as such procurement decisions will need to be informed by identification of options that will minimise procurement timeframes, or which present the least delays or barriers to expediting delivery
- Ensure compliance with all legal, statutory and regulatory requirements
- Deliver value for money, where possible ensuring that secondary uses are developed from CAZ-specific infrastructure/services provided.

#### **Procurement options**

There are three options that have been identified as potential procurement routes to deliver each of the required procurements. Each option was considered in detail before deciding on the most appropriate procurement route which would deliver the right outcome within the defined timescales. The options in order of preference are:

- Utilise existing SCC and RMBC contracts including frameworks and dynamic purchasing systems
- Call-off existing framework agreements commissioned by central purchasing bodies and other local authorities
- Conduct an Open tender under the Public Contracts Regulations 2015 using the Find a Tender Service, or request quotes where the requirement is below the PCR threshold (in accordance with the Council's Contract Standing Orders)

It is recommended that where possible existing contracts and framework agreements will be used as they will deliver a compliant process in the shortest timeframe as most of the work has been completed upfront in terms of agreeing the contractual terms and qualifying suppliers.

#### 4.3 PROCUREMENT PACKAGES – OVERVIEW

To deliver Sheffield's preferred Clean Air Zone proposal, several procurement packages have been identified as being required. These works & services have been divided into the following projects:

- P1 Enforcement
- P2 Road Schemes
- P3 Financial Mitigation Measures
- P4 EV Charge Point Infrastructure
- P5 Monitoring & Evaluation

Consideration has also been given to resourcing and communication requirements that will be needed to deliver the projects.

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A breakdown of the procurements are set out in Table 1 and are expanded upon throughout the remainder of this chapter.

Where procurement/delivery packages are delivered internally, an internal service level agreement shall be agreed to ensure outcomes are delivered against expected timescales and costs.

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Table 1 – Summary of Projects	ary of Projects					
Project	Procurement title	Code	Procurement Detail	Internal / External	Procurement Approach	Status and timeline (refer to CAP Deliverable Plan)
	ANPR Cameras & Associated Fixed Infrastructure	P1.1	Design, Supply & Install of ANPR Cameras	External	Further competition under Lot 2: Traffic Monitoring and Traffic Enforcement Cameras of the Crown Commercial Services Traffic Management Technology 2 (RM1089) Framework.	Approval to award received and contract awarded Oct 2021 Detailed designs produced Mar 22 and agreed June 22 Hardware production commences June 22 Camera install / ground truthing Aug 22 E2E / SIT testing Oct 22 Integration tests Dec 22 Post 'system ready' tests Dec 22 Go live date early 23
		P1.2	Operation & Maintenance of ANPR Cameras & associated software	External	Included in A1.1 procurement - Lump Sum contract.	Contract awarded and will commence once the ANPR network goes live in early 23
Enforcement	SCC Back Office	P1.3	Back Office ('Instation') Enforcement System	External	Further competition under Lot 4 of ESPO Framework 509 for a Civil Enforcement Back Office System.	System is live for parking enforcement. The enforcement module will be built Mar to Aug 2022 ready to go live in readiness for the charging zone
		P1.4	Local sign supply, including temporary signage	External		Design approved Jan 22
	Signage & Road Based Infrastructure	P1.5	Local sign installation, including temporary signage	External	Existing Contract with Highways PFI contractor AMEY	Materials ordered Mar 22 Approval to award pending April 22 Installation June to Sept 22 Completion Oct 22
		P1.6	Local road infrastructure works, including road marking and other minor realignment works	External		

		_		_	SCC will direct award to the Go	
	Central Government Systems	P1.7	CAZ Payment System & DVLA database (CGCAZS)	External	Cardless system which has been procured by JAQU as the preferred system	Sign contract May 22 System live by Sept 22
	Rotherham A633 Rawmarsh High Street/	P2 1	Highway improvement works	Fytomo	Direct award to Esh Construction Ltd under the YORCivils Framework	Contractor appointed Dec 21
	Bellows Road Improvement	- -	signage and signalling changes		purchased from Dynniq Mobility, under RMBC's existing traffic signals term contract.	22
	A629 Wortley Road		Implement TRO to restrict HGVs		RMBC's internal street lighting team.	
	Northbound	0		1	Supply and installation of rotating	Commence on site Jan 22
	HGV Prohibition	P2.2	Construction of traffic signing and facilitating works.	Internal	prism signs to be procured from SWARCO Traffic Ltd as subcontractor to the internal delivery team.	Works completed Feb 22 Prohibition enacted Mar 22
	Collaborative Traffic		CTM link is a requirement stipulated by National Highways		RMBC to procure use of existing	
P2: Road Schemes	Management (CTM) Link for Wortley Road	P2.3	through an agreement entered into to gain their support for the promotion of the HGV ban on	Internal	link into the South Yorkshire Common Database from Sheffield Council.	Completed
	200		Wortley Road.			
	A630 Sheffield Parkway		Works to deliver the necessary permanent TRO to introduce a		Via a compensation event with the existing contract with Balfour Beatty in respect of the ongoing A 630 highway improvement	Temporary 50mph speed limit has been in place since March 21
	50mph speed limit (TRO and Ancillary Works)	P2.4	reduced speed limit of 50mph, including all signage to indicate the speed limit.	External	scheme. Via compensation event under existing NEC3 Option C contract for Parkway highway improvement scheme.	Permanent 50mph speed limit will be in place upon completion of the highway improvement scheme at November 22.
	A630 Fitzwilliam Road –	(	Signalling equipment and minor changes to the highway	-	The work will be delivered via the in-house Highway Delivery Team	Commencement on site January
	linking of traffic signals	P2.5	including bus stop layby, etc. The delivery of the supporting TRO will be	ınternal	with the supply and installation of signals equipment to be purchased from Dynniq Mobility,	Works completion March '22

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Sheffield	

Internal & external	External	able External	Internal	oject CAF These posts will either be resourced in-house where treams. Internal & possible or sourced through SCC's corporate contract for agency staff with Reed Talent Solutions, including Consultancy
Introduced under a Experimental Traffi Order (ETRO) The roundabout include northbound Bus an This allows a route provided through the roundabout for and taxis.		Various grants will to eligible buses, c HGVs, LGVs, priva vehicles and hackn	·	Programme and programme and the Management of the projects and works Resource and experience are specify, procure are the measures inclu
Bus-gate scheme - Arundel Gate Interim Roundabout (SCC) P2.6	Interest free loans	Grants P3.2	Bus retrofit grant administratio	CAF programme delivery and customer contact service
	Introduced under an Experimental Traffic Regulation Order (ETRO) The temporary roundabout includes for a northbound Bus and Taxi Gate This allows a route to be provided through the middle of the roundabout for buses, cycles and taxis.	Introduced under an Experimental Traffic Regulation Order (ETRO) The temporary roundabout includes for a northbound Bus and Taxi Gate This allows a route to be provided through the middle of the roundabout for buses, cycles and taxis.  Appoint a panel of FCA authorised finance providers to support vehicle upgrades by providing subsidised finance	Introduced under an Experimental Traffic Regulation Order (ETRO) The temporary roundabout includes for a northbound Bus and Taxi Gate This allows a route to be provided through the middle of the roundabout for buses, cycles and taxis.  Appoint a panel of FCA authorised finance providers to support vehicle upgrades by providing subsidised finance Various grants will be available to eligible buses, coaches, HGVs, LGVs, private hire vehicles and hackney taxis  External	Introduced under an Experimental Traffic Regulation Order (ETRO) The temporary roundabout includes for a northbound Bus and Taxi Gate This allows a route to be provided through the middle of the roundabout for buses, cycles and taxis.  Appoint a panel of FCA authorised finance providers to support vehicle upgrades by providing subsidised finance  Various grants will be available to eligible buses, coaches, HGVs, LGVs, private hire vehicles and hackney taxis and Rotherham bus operators Internal Internal

			administration of the various grant and Ioan schemes.		Plus if any specialist roles are required.	
	Financial Regulation Quality Assurance	P3.5	Provide quality assurance of the delivery of the loan administration scheme by the panel of finance providers	External	Secure external specialist advisor to undertake quality assurance checks of the external providers.	Establish requirements April 22 Request quotes and appoint provider May 22
P4: EV Charge Point Infrastructure	EV Charge Point Infrastructure across the CAP area	P4.1	Introduction and further expansion of public charging point infrastructure in Sheffield and Rotherham with a mixture of rapid, fast and slow chargers to increase capacity for electric vehicles in the CAP area.	External	Supplier appointed via a restricted OJEU procedure to install 22 rapid chargers.	Contract is live
P.5:	Air Quality Monitoring & Evaluation	P5.1	Ongoing scheme monitoring of air quality	Internal	Air quality monitoring will be resourced in-house. If additional resource is needed it will be sourced through SCC's corporate contract for agency staff with Reed Talent Solutions or Consultancy Plus	Ongoing
Monitoring & Evaluation	Traffic Monitoring & Evaluation	P5.2	Capture and analysis of traffic data – fleet survey	External	Commission Systra via their current contract	Ongoing
	Communicati on and public engagement	P5.3	A range of communications activities to engage with Sheffield and Rotherham residents including developing a	Internal & External	Blend of in-house and external. Commission Counter Context via their current contract for the consultation work	Ongoing

communication strategy, delivering a communication campaign, public consultation and consultation analysis and report.

#### 4.4 DETAILED PROCUREMENT APPROACHES

#### 4.4.1 PROJECT P1: ENFORCEMENT

#### Scoping

To enforce a Clean Air Zone, the following elements have been procured:

- Central Government Clean Air Zone System (CGCAZS), comprising:
  - Vehicle checking function with datasets including details of Euro emissions standard, retrofit, taxi & private hire national database, and local exemptions
  - Payment portal to enable those travelling within a CAZ to pay the relevant charge
- Network of ANPR cameras and supporting systems to collect Vehicle Passage Records and interface to multiple external systems
- Local enforcement 'back office' system to process fines for payments not made via CGCAZS

The scale of this element of CAZ implementation, in reference to cost, importance and timescales of delivery, results in the camera network & supporting systems being the critical procurement to ensure an enforceable CAZ is in place by early 2023.

SCC has continued to work closely with JAQU between OBC and FBC to ensure that the CGCAZS developed meets the authority's needs, and that rigorous testing with local systems takes place to ensure that all systems interface effectively to deliver a comprehensive enforcement CAZ infrastructure.

#### P1.1 Design, Supply & Install of ANPR Cameras

#### **Options Appraisal**

In determining the appropriate procurement route to deliver the Camera Network and Software procurement, three options were considered as outlined in Table 2:

Table 2: Camera Network & Software - Procurement Routes

Procurement Route	Pros	Cons
OJEU Procurement	Captures all available companies capable of delivering the solution.	Minimum timescales would need to be adhered to, likely to add to overall procurement timescale.  Additional resource needed to develop T&Cs, pre-qualify suppliers and evaluate bids.

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Crown Commercial Services Traffic Management Technology 2 framework	Established OJEU compliant framework for specific purpose of procuring ANPR cameras and associated technology, with appropriate T&Cs reflected.  Framework has 28 suppliers so captures significant spectrum of the market.  Supports expedited delivery	Restricted framework – may not include all potential suppliers in the market.  A % of final contract price will incorporate framework 'management fee'.
Amend current SCC Bus Lane Enforcement (BLE) Camera contract	Expedited timescales given that existing contract already in place for similar requirement.	Given scale of the CAZ requirements a contract variation would not be a compliant route to market.

#### **Preferred Procurement Route - TMT2 Framework**

The preferred procurement route is to call off the TMT2 framework as it will minimise the timescales and resources required compared to a full OJEU tender. Suppliers are already prequalified and some of the contract documentation has already been drafted. NEC3 contract documentation is utilised, with the frameworks fully mandated for use by all public sector organisations. The full range of contracts and optional clauses within each of the NEC3 contracts can be used at call off. Two access options are available, direct award or further competition. A further competition was our chosen route for the purpose of this exercise due to the high value and complexity of what was required.

The Framework provided a degree of flexibility around evaluation questions, call off terms and service specification to facilitate an appropriate 'fit' with SCC's specific requirements. 28 suppliers were available via the Framework of which three submitted bids.

A market engagement event was held, with 9 suppliers from the framework attending. This event allowed SCC to prime the market ahead of the mini competition, set out the scope and ambitions of the CAZ, test key assumptions and issues and gather market intelligence to feed into the commercial strategy.

A key insight garnered from the market engagement was the limited capacity in the market for suppliers with the requisite internal capability to deliver both the ANPR infrastructure and the back-office enforcement system as part of a single 'turnkey' solution. These 2 elements effectively represent distinct segments of the supply market, and whilst some suppliers indicated a willingness to engage based on this 'turnkey' approach by entering into partnerships or adopting a prime provider model, there are risks associated with this approach. For example, in 'forcing' the market into partnerships or subcontracting arrangements, there is a likelihood of increased costs and a lack of control over key elements of the solution, with limited added value to SCC. A decision was therefore made to procure the ANPR infrastructure and back-office enforcement system via separate procurement exercises.

#### **Procurement Approach**

Tender documentation was prepared with support from an external consultant to provide appropriate technical expertise into the specification, alongside input from collaborating services.

It is acknowledged that, whilst SCC has identified a CAZ C as the preferred option, there may be a requirement, during the life of the CAZ itself, to move to a different level of CAZ in order to ensure compliance on NOx.

The tender documentation therefore included requests for costs and proposals in relation to the delivery of infrastructure to support a CAZ D, alongside the core requirement for delivery of the CAZ C. This CAZ D element will be optional and triggered at the discretion of SCC. In terms of technical requirements there is limited difference between a CAZ C and a CAZ D, with the major impact likely to be on the volume of images required to be reviewed at the Instation.

The contract was tendered under two contract forms and associated payment mechanisms, reflecting the capital and revenue elements of the procurement. This is illustrated in <u>Table 3</u> below:

**Table 3 Payment mechanisms** 

Table 3 Payment mechanisms		
Contract	Payment Mechanism	Detail and KPIs
Design, Supply & Installation of camera network and associated software  Contract type NEC3 ECC	Payments for each Out-Station will be made upon successful completion of the site acceptance tests for each site. All other payments in relation to the Installation/Construction elements of the contract shall be made against achievement of the following Milestones:  - 10 % on delivery and	To include all hardware, civils, works and software required to deliver the camera network and interface with external and internal systems.  The conditions of contract are the core NEC3 clauses with Option A: Priced contract with activity schedule.
	acceptance of solution design, test strategy, business continuity plan and technical construction file 10% on installation and completion of unit testing of	Additional clauses are dispute resolution option W2 and secondary options X2, X7, X16, X18, Y(UK)2, Y(UK)3 and Z1 to 32.
	in-station  - 40% on completion of system testing/integration (inc compliance with JAQU)  - 20% on completion of user acceptance testing and service Go-Live  - 10% on completion of operational acceptance testing/service handover  - 10% retained until 1 month after Go-Live review	Performance and quality will be managed through KPIs and contract clauses (i.e. liquidated damages, termination clause). KPis include:  Quality of design  Adherence to programme  Communication  Responding to EWNs and CCNs
Operation & Maintenance of camera network and associated software  Contract type NEC3 TSC	The supplier shall invoice the Council each month for the previous monthly payment due for the service charge less the value associated with any Service Credit Points and consequently, Performance Deductions.	The conditions of contract are the core clauses, the clauses for option A dispute resolution Option W2 and secondary Options X2, X13, X18, X20, Y(UK)2, Y(UK)3 and Z clauses 1 to 32 of the NEC3 Term Service Contract
	Service credit points shall be totalled for all KPIs by the 5 <sup>th</sup> working day of the subsequent month and the performance deductions shall be deducted from the next service charge.	The contract includes the operation and maintenance of all cameras and software. KPIs to manage performance and quality are:  1. Outstation availability

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The value of the performance	2.	Instation availability
deductions are capped at 20%	3.	VPR capture rate
of the month's service charge,	4.	VPR correct read rate
however the performance	5.	Filtered vehicles
mechanism has provisions to	6.	Incorrect contravention
deal with persistent under		candidate
performance by the supplier.	7.	Adherence to fix times
	8.	Incident recording
Costs have also been	9.	Reporting of incidents
established for decommissioning	10.	Complete & correct
at contract end.		provision of standard reports
	11.	Complete & correct
		provision of adhoc reports
	12.	Response time to FOI data
		requests
	13.	Data protection breaches
	14.	Contract compliance

#### **Secondary Uses**

SCC is investigating further potential uses of the ANPR cameras to maximise the usefulness of installing this technology to the Sheffield region including for security and traffic flow. Potential uses include:

- SCC Urban Traffic Control
- Use of ANPR cameras for greater understanding of urban traffic flow and opportunities to reduce congestion through traffic planning.
- SCC Planning & Transport Strategy
- Understanding of traffic flows to inform future planning developments and where road infrastructure upgrades are required to avoid increased congestion.

The data produced by the CAZ could have significant secondary uses for SCC and other local organisations. To increase the value for money of implementing the CAZ, where possible, and with particular consideration to the requirements of GDPR & terms relating to JAUQ funding, SCC shall give consideration to these secondary users having CAZ data made available to them.

#### P1.2 Operation & Maintenance of ANPR Cameras & associated software

Sheffield City Council had two options for maintaining the camera network following installation – SCCs Highways contractor AMEY or using the external contractor who completed the design & build contract.

An external contractor would be required as a minimum to operate and maintain:

- The Instation and all accompanying systems to ensure maximum availability
- Ensuring Outstations meet performance standards

An external contractor's accountability for issues could be challenged if AMEY were partly responsible for maintenance of the Outstations. As a result, the cameras will be maintained by the primary contractor.

#### **Contract Management**

Essential to achieving compliance within the shortest possible time and ensuring that the broader benefits of the CAZ are realised is a robust contract management function. A range of skills and expertise to support, including project managers and technical specialists working alongside commercial and cost control resources will be assigned when this contract goes live.

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The design & build contract will be managed by Sheffield City Council's Capital Delivery Service. An officer with sufficient technical knowledge will be appointed to contract manage the implementation of the camera network. In addition an external technical NEC Project Manager has been appointed to manage the NEC contract process and documentation (issue of EWNs and CCNs etc).

The operation & maintenance contract will be managed by the Council's Parking Services team to ensure KPIs are achieved and the system continues to operate to meet the intended function of the CAZ. SCC's Commercial Services team will support the contract managers to advise on any contractual matters.

#### **Decommissioning**

A cost was provided in the tender to decommission all elements of CAZ ANPR cameras and supporting systems. Utilisation of this option will be optional only, with SCC retaining the option to continue to use the assets beyond the life of the CAZ itself.

#### P1.3 SCC Back Office Enforcement System

An existing system provided by Taranto Systems Ltd (TSL) will be used to provide back-office enforcement. This system was procured under the Eastern Shires Purchasing Organisation (ESPO) Parking Management Solutions framework (509) Lot 3 as SCC required a parking services system. At the time of tendering the exact CAZ requirements were not fully known however the option to extend the system to cover the CAZ PCNs when the CAZ goes live was included. Indicative requirements were included in the tender and the contract will be varied to include this option in readiness for the CAZ going live.

The system currently supports the issue and processing of Penalty Charge Notices (PCNs) for parking and bus lane contraventions. As part of the tender for the current system in 2019 the Provider had to demonstrate they could meet requirements to deliver Clean Air Zone legislation. TSL have experience as the back-office system provider for London's Low Emission Zone (LEZ) and Ultra Low Emission Zone (ULEZ).

The Taranto system currently integrates with Systems Engineering & Assessment Ltd's Roadflow system for issuing bus lane and parking PCNs and once the CAZ goes live it will integrate with the Siemen's ANPR camera and system. This will also link into Taranto for the issue of CAZ related PCNs.

We currently issue exemptions to residents living near an existing bus gate using the Taranto permits system and export data from this to create a whitelist for the relevant ANPR camera. Local CAZ exemptions could also be managed and processed using this permits system.

Parking services contract manage this system and will continue to do so when the CAZ enforcement goes live.

### P1.4 Local Sign Supply, P1.5 Local Sign Installation and P1.6 Local Road Infrastructure Works

The Clean Air Zone Frameworks (defined by DEFRA guidance) sets out the requirements for the CAZ Enforcement Signage and stipulates in Section 3.8 the minimum requirement is to 'have signs in place along major access routes to clearly delineate the zone'. This is supported by the Signs and Road Markings for Charging Clean Air Zones which goes into the details as to what is needed.

The two main objectives of the signs will be to first alert drivers to the CAZ and secondly to allow enforcement technology (ANPR cameras) to be used to capture non-compliant vehicles entering the CAZ.

The scope of works required under the contract includes for the following:

- The design and manufacture of the CAZ enforcement signage.
- The installation of the CAZ enforcement signage.
- Additional requirement identified for temporary signage

SCC will use their existing Contract with their Highways 'Streets Ahead' PFI Contractor, Amey Hallam Highways under the existing 'Non-Core Contract' provision for the design and installation of all the proposed CAZ Enforcement Signage and advance warning signage. Utilising the AMEY contract negates the need for a procurement exercise to be undertaken and allows for signage to be installed as soon as possible following Full Business Case approval with the subsequent accrual of new signs into the contract for maintenance for the remaining duration of the contract (20 years). Amey provide a range of related services including traffic sign production, street nameplate and bespoke signage. There is sufficient capacity within the AMEY contract to produce, install and maintain the necessary signage across the CAZ boundary on Local Authority roads.

In late 2019 Amey Consulting were instructed by SCC to undertake the development of the CAZ Enforcement Signage design solution and prepare the pre-information packages, etc. Also, in late 2019 Amey LG (Construction) completed the pricing exercise (i.e., Bill of Quantities) for the installation of the (poles and signage, etc) in-line with the design requirements. However, due to the delayed approval to proceed with the Clean Air Zone until late 2021 it has been necessary for SCC to instruct Amey Consulting to revisit the design solution (through a refresh Design Review exercise) to take account of any changes to the highway network and recent developments that would impact on the proposed design solution.

Following the completion of the updated Design Review and Client acceptance of the proposed changes a number of alternations are considered necessary and these will be undertaken through Amey's defined Change Control process. Following this a further costing exercise (i.e. updating of the 2019 Bill of Quantities) has been undertaken during the first part of January 2022 by Amey LG (Construction).

On completion of that exercise and acceptance of the revised 'price' the contract will be awarded to Amey Construction to commence the manufacture and installation of the CAZ Enforcement Signage works package.

In late November 2021, due to the current wider market pressures on material delivery timelines (particularly steel delivery) and escalating material costs, it was 'agreed' by the Programme that advance orders would be placed with the manufacturing suppliers for the necessary materials (steel poles, aluminium plates, etc) to ensure delivery and installation remains on target for a CAZ 'Go-Live' in early 2023.

On the basis that material supplies are delivered to programme (March 2022), Amey LG (Construction) would seek to commence the installation of the signage from May 2022 and would aim to be completed by October 2022. Amey have indicated that they would seek to divide the city into quarters and would engage three installation 'gangs'. The installation of the posts would be the first activity followed by the signage installation with suitable traffic management road space slots pre-booked with SCC Network Highway's team.

The Project Management of the CAZ signage will be through SCC's PFI Client team, Highway Maintenance Division (HMD), New Works Team as set out in the 'non-core' contract with Amey. HMD are paid a management fee based upon a sliding percentage scale (agreed under the non-core works contract) that is based upon the final costs provided by Amey. HMD on behalf of the CAP/CAZ Programme will issue Amey with all necessary 'Task Orders' to work up their proposals and then follow this up with a 'Call-Off' instruction against the main non-core contract. Amey LG are required to respond to that 'Call-Off' with a 5 working day period setting out their anticipated start and completion date and a supporting programme. HMD as part of their management fee undertake all the necessary paperwork with Amey moving forward.

As part of the HMD management fee under the Streets Ahead (Highway Maintenance PFI), 'non-core' New Works, Amey Hallam Highways provide the PFI Highway Client Team with 'agreed' monthly certificates for payments. These are reviewed and approved by the 'Client' the CAP/CAZ Programme team and funding is authorised against a defined Business Unit cost allocation.

HMD undertakes all the necessary paperwork and raises the Purchase Order (PO) for Amey Hallam Highways on approval to proceed with the contract award. HMD receives a payment request from Amey HH (Monthly Payments) and HMD reviews the request and passes to the Project Manager to review and 'agree' (authorise payment) that HMD can proceed with the payments. HMD raises the Payment Certificate and notifies Amey of the payment.

HMD as part of the service provision undertake at completion of the works the 'snagging' review exercise and make on behalf of the Programme the final payment in accordance with agreed budget allocations. The assets (sign's etc) are then accrued into the ongoing overall maintenance contract held by Amey on behalf of SCC.

The signs will be designed fully in accordance with both DfT and Joint Air Quality Unit (JAQU) guidance and will match / follow the design principles of the existing Traffic Signs Regulations and General Directions (TSRGD) statutory instrument.

The CAZ enforcement signage is aligned to the ability to inform and alert drivers, of non-compliant vehicles, to the approach of Sheffield's CAZ (i.e., the inner ring road) and the need for drivers, of non-compliant vehicles, to pay for a daily licence to enter the CAZ through the application of a 'apply-on-line' charge.

The CAZ Enforcement signage will also enable the penalty enforcement process for non-compliant vehicles to be implemented.

The success of the CAZ enforcement signage will be measured by:

- 1. the installation of the signage (to the agreed locations) being linked to the awareness campaign to inform vehicle drivers of the implementation of the CAZ in Sheffield
- 2. the signage enables 'challenges' to the application of penalties for non-compliant vehicles (on a non-payment basis) to be successfully overcome at Tribunal (TPT) 'appeals'.

The 'benefit owner' will be the people of Sheffield in terms of improved 'air quality' through the reduction on NO2 (NOx) levels. The benefits of the CAZ Programme will be realised both preand-post the CAZ 'Go-Live' date of early 2023 through behavioural travel changes, the introduction of a number of mitigation measures such as vehicle upgrades or retrofits

commencing early and the CAZ signage is part of the both the notification, enforcement of CAZ as well as part of the overall public awareness campaign.

### P1.7 CAZ Payment System & DVLA database (Central Government Clean Air Zone System (CGCAZS))

In order for charges to be collected from drivers of non-compliant vehicles, it is necessary for a CAZ Payment System to be in place. This system will be required to determine which vehicles are non-compliant, which will involve checks against multiple databases some of which are in the process of creation:

JAQU have confirmed their intent to create a Central Government Clean Air Zone System (CGCAZS). This will provide one portal for all CAZ users nationally to utilise when paying a CAZ charge, creating consistency and clarity particularly for users who may make inter-CAZ journeys such as the HGV sector. The creation of a CGCAZS also avoids duplication of efforts across authorities and should therefore provide value for money through:

- Lower capital costs to develop and implement
- Lower revenue costs to operate and maintain

Given the multiple interfaces & dependencies with other elements of the CAZ, this CGCAZS represents a key product in the critical path to successful implementation of the Sheffield CAZ. The Council will sign up to the Go Cardless system via a direct award in order for Sheffield CAZ users to pay the charges. This process has commenced and contracts will be signed in May and the system be live prior to the CAZ go-live date.

#### 4.4.2 PROJECT P2: ROAD SCHEMES

The CAZ preferred options include a programme of capital schemes in Rotherham and SCC which will be managed, designed and delivered through existing internal resource. The schemes currently identified are:

Intervention	Procurement route & justification	Timescales	Outputs
A.633 Rawmarsh High Street / Bellows Road Improvements (RMBC)	Works are to be procured by direct appointment to Esh Construction Ltd under the existing YorCivils framework contract. Signals equipment to be purchased from Dynniq Mobility, under RMBC's existing traffic signals term contract. Direct award under existing framework utilised to facilitate delivery in shortest possible time as there is insufficient resource within internal service. Via NEC3 Option C contract	Contractor appointed December 2021 Works completion July 2022	Delivery of 1 № improved highway junction, with associated civils and traffic signals work.
A.629 Wortley Road Northbound HGV prohibition (RMBC)	Works are to be delivered by RMBC's internal street lighting team. Supply and installation of rotating prism signs to be procured from SWARCO Traffic Ltd as subcontractor to the internal delivery team. Internal service used as required by RMBC contract standing orders.	Commencement on site January 2022  Works completion February 2022  Prohibition enacted March 2022	Delivery of fixed and variable traffic signing indicating HGV prohibition
Collaborative Traffic Management (CTM) Link for Wortley Road (RMBC)	RMBC to procure use of existing link into the South Yorkshire Common Database from Sheffield Council. The need for a CTM link is a requirement stipulated by National Highways through an agreement entered into to gain their support for the promotion of the HGV ban on Wortley Road. This covers a proportion of the costs associated	Link has been delivered	IT systems work to enable NH RCC to operate RMBC variable signs within terms of the CTM agreement

A.630 Sheffield Parkway 50mph speed limit (RMBC)	with linking into the CTM mechanisms needed to inform drivers of the potential suspension (through matrix signage) of the weight limit ban on Wortley Road if there is an incident.  Balfour Beatty have been procured to deliver variations to design arising from the Clean Air Plan as a compensation event under their existing contract in respect of the ongoing A.630 highway improvement scheme. Works amount to a variation of design already in delivery in an existing live contract.  Via compensation event under existing NEC3 Option C contract for Parkway highway improvement scheme.	Temporary 50mph speed limit has been in place since March 2021  Permanent 50mph speed limit will be in place upon completion of the highway improvement scheme at November 2022.	Design and delivery of revised speed permanent speed limits
A.630 Fitzwilliam Road – Traffic signals improvement (RMBC)	Supply and installation of signals equipment to be purchased from Dynniq Mobility, under RMBC's existing traffic signals term contract. Existing term contract used as required by RMBC contract standing orders.	Commencement on site January 2022 Works completion March 2022	Design and delivery of upgrade of 2 № sites to incorporate MOVA8 with special conditioning.
Sheffield Arundel Gate (SCC)	The temporary 'through-about' includes for a northbound Bus and Taxi Gate. The roundabout will be a turn round facility/avoidance option, which is essential for secure camera enforcement of the gate. It allows a route to be provided through the middle of the roundabout for buses, cycles and taxis. It will make the bus gate element highly visible to approaching drivers. A number of temporary physical islands or extensions to existing islands will need to be introduced to create the roundabout, and to guide traffic and provide pedestrian crossing continuity. There will be appropriate changes to traffic signs and road markings to ensure the layout is clear and legible.  The scheme will be designed in-house and will be delivered by Amey.	Approval to award due April 22 Design to be completed by May 22 Implementation June to Sept 22	Design and delivery of a 'through-about' and changes to directional signage

#### Use of the Council's Highway Delivery Team

The majority of the works will be undertaken by RMBC's and SCC's Highway Delivery Teams. The Council has its own in-house Highway Delivery Team to deal with emergency situations such as gritting and winter services, as well as providing a responsive and adaptable workforce to undertake minor works on the highway network. The costs associated with the Highway Delivery Team have been commercially tested and offer value for money compared to another similar organisation. In addition, the schemes contained within the CAZ preferred option are minor and business as usual interventions. It is not therefore considered appropriate to use framework contracts for the delivery of these works.

However, RMBC are members of the Midlands Highway Alliance Framework which enables the appointment of design and construction contracts. If there are any issues with design or delivery, the Council can utilise this framework to procure services. This framework builds on previous experience and includes a series of KPIs to ensure that contractor performance is constantly revised and fed back into contractor selection models. Contractors are therefore incentivised to continue to deliver schemes on time and within budget. Membership also gives

access to a professional services framework contract for design services. The framework and inhouse teams will allow for an early mobilisation in the event of a successful bid.

The works that will be delivered in-house will be subject to each Council's internal procedures and those works delivered through existing contracts will be performance managed under NEC3 Option C contractual obligations. Each Council's highways teams will contract manage the external contractors.

#### **Identified Risks**

The following risks have been identified in relation to the delivery of these schemes:

- Risk of price increase owing to inflation since quotation (allocated to RMBC)
- Risk of cost or programme overrun owing to market conditions such as supply chain delays (to RMBC)
- Risk of cost or programme overrun owing to COVID-19 and associated public health measures (to RMBC)

#### 4.4.3 PROJECT P3: FINANCIAL MITIGATION MEASURES

Additional packages, alongside those directly relating to the charging Cleaning Air Zone, have been identified as part of the Preferred Option, and are detailed below.

#### P3.1 Administration of zero interest loan for Taxi, Private Hire & LGV

SCC has developed a proposal for a loan fund procurement package to provide subsidised vehicle finance to support owners of non-compliant Hackney Carriage Taxis, private hire vehicles and LGVs in the acquisition of new vehicles which will enable them to meet the compliant emissions standards of the CAZ.

The vehicle finance will be provided by a panel of FCA authorised finance Providers who will support vehicle upgrades by providing finance at a subsidised rate to the purchaser. The interest element will be subsidised and paid to the loan Provider from the CAF fund. The Provider will:

- provide working capital to finance the scheme
- undertake credit and affordability checks
- provide case management, account management and early enforcement of unpaid loans

The Providers are commercial lenders who will provide the loan capital directly and therefore take the risk of customers defaulting.

#### The preferred procurement route:

The preferred option is to utilise the BANES Framework Agreement by calling off the framework to create our own contract with a panel of approved Providers who will administer the loan scheme on our behalf.

#### **Options appraisal:**

The following options were considered –

- i) In house provision it has been determined that the Council does not have the required expertise to deliver the scheme internally due to the specialist nature of asset finance and the associated risks
- ii) Call off existing framework agreement Bath and North East Somerset Council has developed a framework agreement for the provision of loans which is accessible by

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all local authorities who are mandated to deliver a Clean Air Programme.

iii) SCC to set up a framework agreement – the Council will procure a Provider via an open procedure under the Public Contract Regulations 2015. This option would take a minimum of 6 months to procure and incur legal fees to draft the contract due to its specialist nature.

The tender documents are currently being finalised to enable a call off from the BANES framework to be conducted in April 22 and have the panel in place by June 2022.

#### P3.2 Grant Administration

SCC has developed proposals to support the operational costs incurred by Hackney Taxis, PHVs, LGVs, HGVs and Buses and Coaches to incentivise vehicle owners to upgrade to cleaner vehicles. These proposals are to be provided in the form of the following grants:

- Operational Grant available for Hackney Taxis, PHVs and LGVs
- Upgrade Grant available for Hackney Taxis, Private Hire Vehicles, LGVs, HGVs and coaches to support drivers to upgrade to a compliant vehicle
- Retrofit Grant available for Hackney Taxis, HGVs, Coaches and Buses to enable vehicles to be retrofitted (CVRAS accredited) to compliant emission standards
- Delicensing Grant available for Hackney Taxis to encourage licenced Hackney drivers to de-licence their non-compliant vehicle in exchange for a grant payment. The vehicle will no longer be eligible to be licenced in the city and the driver has the option to either leave the trade or use the grant towards a replacement compliant vehicle.

#### The preferred procurement route:

The preferred option is to utilise the BANES framework and follow the same process as for the loan scheme. This will be contract managed by the Programmes and Accountable Body Team who have a wealth of experience in administering grants. However, following the tender process should the fees be too high for the grant only option and not represent value for money, or the Providers on the Bath Framework decide they do not want to administer the grant payments they will be administered by the Programmes and Accountable Body Team to those customers meeting the eligibility criteria. If the team requires additional resource this will be procured through the Council's corporate Agency contract with Reed Talent Solutions. This provides a compliant route to market as the contract was procured in accordance with the Public Contract Regulations 2015.

#### **Options appraisal:**

The following options were considered:

- i) In-house SCC's Programmes and Accountable Body team currently administer grant payments so they could be utilised to deliver these grants. If they do not have the resource to process the volume of applications additional resources will be employed via the Reed Talent Solutions contract.
- ii) Appoint an external provider via an Open Procedure under the Public Contract Regulations experienced in administering grant schemes. There will be a fee payable which is likely to be a fee per grant). Procurement timescale would be a minimum of 4 months.
- iii) Call off existing framework agreement Bath and North East Somerset Council has developed a framework agreement for the provision of loans and grants which is accessible by all local authorities who are mandated to deliver a Clean Air Programme. The providers do not charge for administering the grant payments where the customer is taking a loan and a grant however there is a fee where the

customer is taking a grant only.

iv) Procure a digital platform - automate the process to carry out the eligibility checks and payment of the grant. Depending on cost an Open Procedure under the Public Contract Regulations may be required and would require market consultation therefore the timescale could be 4 to 6 months. It would require technical input into the specification and drafting the tender documents.

#### P3.3 Bus retrofit grant administration

SCC and RMBC will offer a support package to operators to provide a grant to support retrofitting non-compliant bus & coaches to a compliant standard. Without an attractive support package there is a risk that bus or coach operators may choose not to supply services if they do not receive support to make their vehicles compliant.

SCCs Programme and Accountable Body will utilise existing staff and recruit new staff to create a dedicated team to administer the financial mitigation measures. Learning will be applied from other CAZ local authorities to inform resource planning and requirements.

In relation to the actual retrofitting works, national bus and coach operators already have established supply chain arrangements in place to implement the retrofitting works themselves. The situation is potentially a little more complex for smaller local coach and bus firms, who won't have established routes to carry out the retrofitting themselves, and for which the issue of State Aid compliance is likely to be more complex.

#### P3.4 CAF programme delivery and customer contact service

To deliver the CAF programme the following resources are required:

- Programme and project management of the CAF workstreams
- Resource and expertise to specify, procure and implement the financial mitigation measures
- Administering the grant scheme
- Contract management of the loan scheme
- Audit and assurance of the grant and loan schemes
- Provide a customer contact service function
- Development of an online eligibility checker and application form

In-house resource will be utilised where possible, for example the grant administration will be resourced by the Programme and Accountable Body team. However, as the roles are defined additional posts will need to be created. SCC will use the corporate agency contract to recruit temporary staff and there is also the option to appoint consultants via the Consultancy Plus framework where specialist support is required.

#### **Contact centre**

SCC Parking Service will define the requirements for the CAZ Contact Centre in conjunction with SCC customer Services team, they will work with Customer Services to finalise the draft customer journey mapping, customer profiles, job descriptions and training plans.

#### P3.5 Financial Regulation Quality Assurance

Secure external specialist advisor to undertake quality assurance checks of the external providers. The specification is being drafted with a view to requesting quotes in May 22 and having the advisor appointed by June 22.

#### P4.1 EV Charge point infrastructure

Introduction and further expansion of public charging point infrastructure in Sheffield and Rotherham with a mixture of rapid, fast and slow chargers to increase capacity for electric vehicles in the CAP area.

SCC received £515,000 of Early Measures Fund (EMF) capital funding to install EV chargers. This funding was combined with £650,000 of OLEV Ultra Low Emission Taxi Infrastructure Scheme funding as well as £225,000 of Highways England funding to provide a citywide network of 27no 50KW rapid chargers.

The chargers have been installed in 11 locations across the city, in a mixture of off-street carparks and on street parking spaces, with a focus on providing chargers in areas of high demand as well as areas which have high taxi usage, such as travel hubs and hospitals. Ten chargers are reserved exclusively for hackney carriages and private hire vehicles and are key to the EMF funded taxi trial project and the growth of electric taxis (hackney and private hire) in the city and region. The contract is contract managed by the Capital Delivery Service.

#### 4.4.5 PROJECT P5: MONITORING & EVALUATION

#### P5.6 and P5.7 - Monitoring data and reporting

Monitoring and evaluation is required throughout the delivery of the CAZ. In particular campaign awareness research and behavioural change monitoring and evaluation as well as air quality monitoring.

SCC envisages delivering most of these services in-house, but this is likely to be augmented by some specialist external resource which will be sourced from its existing suppliers Reed Talent Solutions contract or Consultancy Plus.

#### The following additional deliverables are also required:

No.	Deliverables	Procurement route
P5.1	Baseline date	Appoint SYSTRA via the Transport Modelling
		Framework to undertake ANPR surveys pre
		and post go-live
P5.2	Monitoring & evaluation resource	Combination of recruitment (RMBC AQ
		Officer), internal staff procurement (data
		analyst) and use of the Transport Modelling
		framework (to appoint SYSTRA)
P5.3	Additional automatic traffic counters	To procure and be operational ahead of go-
		live. Use request for quote procedure
P5.4	Additional diffusion tubes	To procure and be operational ahead of go-
		live. Use request for quote procedure
P5.5	1 7	To procure and be operational ahead of go-
	Arundel Gate	live. Use request for quote procedure

#### **CAP** compliance monitoring team

The SCC Strategic Transport & Infrastructure Service Area and RMBC Community Safety and Street Scene will form the CAP Monitoring Team and lead recruitments and procurements required to ensure there is dedicated Air Quality Officer capacity within both Local Authorities and that the required technical expertise is in place to analysis emission and air quality data.

#### Air quality monitoring

Air Quality officers with dedicated capacity within the two LAs will process air quality data, monitor and report. Traffic data will be gathered from several sources including ANPR and analysed by procured technical experts to provide emissions data.

#### Other requirements:

#### Communications campaigns and stakeholder engagement

There are several communication campaigns and stakeholder engagement that are required to promote and deliver the CAZ. Communication messaging and campaigns will inform residents and drivers of the Clean Air Zone to raise awareness and influence behavioural change. The support measures and mitigations and signposting of these services when the schemes are launched will require publicising and promoting.

To ensure that local residents and businesses are made aware of implementation of the CAZ, a comprehensive communications exercise was held in 2019 using a multitude of communications mechanisms. A further consultation is being held in November 2021. The internal SCC Communications Service shall be utilised to ensure value for money, however internal services are likely to require augmentation from specialist external suppliers where specialist or additional input is required.

SCC has an OJEU compliant Dynamic Purchasing System in place covering a range of design, print, communications and marketing markets, and any requirements for third party communications services would be subject to a mini-competition process run through this system. In addition, SCC has a contract with Systra who has been commissioned to analyse the consultation results.

The work stream Business Owner will form the dedicated Communication & Engagement Team for the delivery stage, leading any recruitments / procurements required. The Communication and Engagement Strategy will be delivered by the team in coordination with the programme, projects and other workstream teams.

#### **Specialist Resource & Temporary Staff**

In order to successfully deliver the CAZ, it is recognised that specialist expertise will be required. The following roles have been identified so far:

- Systems Integration Manager: to be responsible for ensuring that the various software systems (eg. SCC back-office software, ANPR data feed, central government payment system and DVLA database) integrate successfully. SCC will look to recruit or backfill this post within the internal establishment to enable the Council to retain control over what is assessed as a key resource in mitigating critical risks around integration.
- Technical project manager: to be the primary interface between the technical teams and the Council
- Business Change Project Manager: to be the primary interface between the programme and the Council

Implementation and ongoing management of the CAZ will have resource implications for SCC. Where temporary staffing is identified as the optimal approach to provide additional capacity, Sheffield City Council shall use the Reed Talent Solutions contract. Refer to App FC1 Sheffield CAZ financial model V2 for the resourcing assumptions.

#### Other schemes:

#### Electric taxi loan scheme

In 2018, SCC received £485k of capital funding from DEFRAs Early Measures Fund (EMF). This was used to purchase 10 electric Hackney Carriage taxis for drivers to trial, demonstrating their

benefits and informing driver decisions about whether to buy / lease an electric taxi.

SCC ran an invitation to tender under an OJEU open procedure and appointed Sherbet London Ltd who is responsible for the storage, maintenance and operation of the vehicles, trial administration and marketing.

The scheme is available to Hackney Carriage drivers registered in Sheffield on a first come first served basis and is in operation for up to two years, depending on demand. Each individual Hackney carriage driver would have the opportunity to test one of the electric hackney vehicles on an 2–4-week basis.

The scheme is due to go live in January 2022 and is being contract managed by Transport Services.

#### **Electric Van Trial scheme**

In March 2020 Sheffield City Council entered into a funding agreement with Highways England to establish and operate an Electric Van Centre of Excellence. This enables prospective owners of electric vehicles to use a vehicle for free, for a period of up to two months, to form a view on its merits. The funding was used to purchase via a CCS framework:

- 30 electric vans
- · telematics systems for data collection
- 10 slow / fast chargers to support the vehicles at their base locations
- rapid chargers to support the use of the vehicles by businesses.

A Provider was required who could engage with organisations to take part in the van trial and provide specialist support and advice to them on upgrading to an electric van. A market engagement exercise was conducted to find suitable companies who could deliver this service which resulted in only three companies being identified as the market is quite limited. A request for quote was issued to these three Providers and EB Charging was appointed. The scheme commenced in July 2021. Transport Services contract manage this scheme.

# 4.5 RISK ALLOCATION

building payment mechanisms set around delivery milestones into the contract and assigning dedicated project managers to the workstreams. However, there will still be some key risks which need to be managed. The key procurement risks are detailed in the Programme's risk register, Risks will be mitigated throughout the procurement process and project delivery phases by applying robust contract and supplier management, however the table below provides a summary of how these risks have been allocated to the most appropriate party.

Table 4: Risk transfer

Risk		Allocation		Impact on commercial activity & mitigation
	Council	Supplier	Shared	
Prog R31 – Enforcement & national comms risk	<i>^</i>			Add temporary CAZ signage at key locations to provide advance awareness - additional final FBC cost and
Lack of Govt led national CAZ				allelio Alley sigliage collitaci
communications campaign results in low				Increase resource capacity to deal with additional PCNs
awareress outside of zorie.				Write to Government escalating the issue
Prog R16 – Enforcement – CAZ delivery risk	<i>&gt;</i>			Close liaison with JAQU/DVLA and Yunex on emerging
				issues,
Additional JAQU/DVLA requirements emerge				Regular 14011/07/1 A/Yunex meetings continue during
pressure on the delivery programme and				the various testing phases.
increasing costs				-
Prog I19 & R35 Programme supply issues &			>	Build contingency/ risk allowance into final FBC costs
I22 Road schemes risks				
MA Service Control of				Seek JAQU guidance and support to manage the issue
Market supply Issues continue to increase				
costs and risk of delay to implementation				Request additional Tunding Witnin the Tinal FBC to cover increased costs
Vehicle supply issues delay fleet upgrade				
Wnich Impacts compliance	=			
Prog K36 & I20 – Programme recruitment risks	:D			Continue to recruit via available routes and explore market options.

That recruitment issues continue / worsen, and we are unable to secure additional staff				Monitor, review, plan, respond
needed for delivery and operations leading to				Build delay contingency / risk allowance into final FBC
delay and / or performance issues				costs
That agency recruitment costs continue to				
Increase due to supply / demand				
Prog I21 – Enforcement & EV projects risk	<u> </u>			Monitor, review, plan, respond
That prolonged DNO connection timescales				Build delay contingency / risk allowance into final FBC
and increased rates continue to be an issue				costs
causing delay and increased costs				
Prog R33 – Programme risk			<i>&gt;</i>	Closely monitor Yunex plan and delivery for signs of
				פוואלים ביים ביים פוואלים פוואלים פיים מסיים ביים ביים ביים ביים ביים ביים ביים
I hat the delivery of the camera solution may				
De late and delay testing and implementation				
Prog R34 – Financial risk	>			Sensitivity testing undertaken results in a 59% reduction to non-compliant vehicle flows before the zone enters a
				to non-compilative more nows belone the zone enters a
rewel non-compliant venicles enter the zone				net dencir. Pollowing mingation would require furner
than are assumed in the core tinancial model				Tunding from JAQU to cover snortfall under New
affecting the financial viability of the zone				Burden's principles.
and causing a net deficit position for the Council.				
Prog R35 – CAZ enforcement risk		>		The supplier is responsible for successful commissioning
				and implementation, underpinned by the NEC3 ECC
Supplier fails to supply, install and				contract clauses and payment mechanism linked to key
commission the ANPR network and				milestone tasks. Use of Option A in NEC3 ECC to ensure
associated infrastructure to cost and to				supplier takes on all cost risk during construction.
programme				Supplier to take responsibility for all installation works.
				Ensure materials are placed on order as soon as
				possible and robust contract management by NEC
				qualified PIM.

Table 5 - Overview of outputs, performance measures, payment mechanisms and risk allocation

Procurement package	Method	Output	Performance Measures	Payment mechanism	Risk apportionment
Enforcement					
Design, Supply & Install of	Further competition		Contract type NEC3 ECC	The payment mechanism is the NEC3 ECC Option	The use of an Option A NEC3 form of contract
ANPR Cameras	under Lot 2:		To include all hardware,	A payment mechanism –	ensures that the allocation
	Irattic Monitoring and		civils, works and software	the contractor has	ot risk has been
	Traffic		required to deliver the	tendered a lump sum	understood and proven
	Enforcement		camera network and	price with activity	methodology.
	Cameras of the		interface with external and	schedule and payments	)
	Crown		internal systems.	are made on completion	The specialist skills
	Commercial			of each activity within the	knowledge and
	Services Traffic		The conditions of contract	activity schedule.	production capability of
	Technology 2		are the core NEC3 clauses		they are the party best
	(RM1089)		with Option A: Priced	Retention (Clause X16)	able to manage the
	Framework.		contract with activity	has been specified within	estimating, pricing and
			schedule.	the contract at a rate of	efficiency risks in carrying
			Additional clauses are	3%.	out the works, which is
			dispute resolution option		achieved through the use
			W2 and secondary options		of this lump sum contract.
			X2, X7, X16, X18, Y(UK)2,		The standard
			Y(UK)3 and Z1 to 32.		compensation events
					within the NEC contract
			The selection of the NEC		apply meaning the key
			form of contract allows		risks retained by SCC are:
			close monitoring of		
			progress and performance		Changes to scope
			of the scheme with monthly		Abnormal ground     Abnormal ground
			programme submission and		Extreme weather
			reviews tracking planned		events
			completion and the NEC		Unforeseen
			early warning process		events which
			allowing risks to be		neither party
			identified early and		could prevent

Performance of SCC and others in providing information and meeting committed timescales for their activities  The contract also specifies Clause X2 (Changes in the law) meaning that any changes in UK law are SCC's risk.	The use of an Option A NEC3 form of contract ensures that the allocation of risk has been undertaken using a well understood and proven methodology.  The specialist skills knowledge and
	NEC TSC Option A priced contract. The Assessment Interval is one month and is subject to Service Credit Points and subsequent Performance Deductions
collaboratively managed between SCC and the Contractor.  The selection of the Option A form of contract passes efficiency responsibility and risk to the Contractor and Delay Damage provisions are in place which will apply should the contractor fail to meet the contractual completion date.  The NEC contract's established process for dealing with defects together with the detailed scope provided mean that quality can be safeguarded throughout and after the delivery phase of the project.	The conditions of contract are the core clauses, the clauses for option A dispute resolution Option W2 and secondary Options X2, X13, X18, X20, Y(UK)2, Y(UK)3 and Z clauses 1 to
	Included in A1.1 procurement - Lump Sum contract.
	Operation & Maintenance of ANPR Cameras & associated software

	32 of the NEC3 Term	Service credit points shall	operational capability of
	Service Contract	be totalled for all KPIs by	the contractor mean that
		the 5 <sup>th</sup> working day of the	they are the party best
	The contract includes the	Subsequent month and	able to manage the
	operation and maintenance	the performance	estimating, pricing and
			efficiency risks in carrying
	or all cameras and	deductions snall be	out the service, which is
	software. KPIs to manage	deducted from the next	achieved through the use
	performance and quality	service charge.	of this fixed price contract.
	are:	The value of the	
	15. Outstation availability	performance deductions	The standard
	16. Instation availability	are capped at 20% of the	compensation events
	17. VPR capture rate	month's service charge,	contract apply meaning
	18. VPR correct read rate	however the performance	the key risks retained by
	19. Filtered vehicles	mechanism has	SCC are:
	20. Incorrect contravention	provisions to deal with	
	candidate	persistent under	Changes to
	21. Adherence to fix times	performance by the	Service
	22. Incident recording	supplier.	Information (2000)
	23. Reporting of incidents		(scope)
	24. Complete & correct	Costs have also been	S.C. and others
	provision of standard	established for	in providing
	reports	decommissioning at	information and
	25. Complete & correct	contract end.	meeting
	provision of adhoc		committed
	reports		timescales for
	26 Response time to FOI		their activities
			Changes to the
	27 Data protection		ANPR camera
			network not
	preacnes		related to the
	28. Contract compliance		service contract
			7 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 -
			Ine contract also
			(Changes in the law)
			meaning that any
			changes in UK law are
			SCC's risk.

The supplier is allocated 100% of the performance/service delivery risk	Signage design and location of signs, traffic management approval and road space bookings – 100% allocated to supplier  Programme risk currently sits with SCC Once the supplier mobilised the risk will sit with the supplier
Payment will be made via Purchase Order and Invoice (BACS) and will be made with 30 days of receipt of a valid invoice. Implementation Charges of this module will be invoiced following the successful go-live of the module.  Ongoing monthly service fee will be paid monthly after the module goes live.	Under the Streets Ahead (Highway Maintenance PFI), 'non-core' New Works, Amey Hallam Highways provide the PFI Highway Client Team with 'agreed' monthly certificates for payments. These are reviewed and approved by the 'Client' the CAPI/CAZ Programme team and funding is
ESPO framework terms and conditions KPI 1 System availability 99.5% KPI 2 Response Time / RFI 3% of first time fixes 80% KPI 4 % of P1s resolved within 4 hours 90% Service desk call answering 80% within 20 seconds The associated Service Credits shall be calculated on a monthly basis based on the following deductions from the monthly service fee: KPI 1 15% KPI 2 10% KPI 2 10% KPI 5 2% 3 successive period failures will result in a multiplier of	The Project Management of the CAZ signage will be through SCC's PFI Client team, Highway Maintenance Division (HMD), New Works Team as set out in the 'non-core' contract with Amey. HMD on behalf of the CAP/CAZ Programme will issue Amey with all necessary 'Task Orders' to
Install module to existing parking enforcement system to enable it to be integrated with the ANPR camera and system to enable penalty notices to be issued for none prior payment of the CAZ charge in line with the Transport Act 2000 Part III	The design and manufacture of the CAZ enforcement signage of circa 200+ signs.  The installation of the CAZ enforcement signage.
Further competition under Lot 4 of ESPO Framework 509 for a Civil Enforcement Back Office System.	Existing Contract with Highways PFI contractor AMEY
Back Office ('Instation') Enforcement System	Signage & Road Based Infrastructure

authorised against a defined Business Unit cost allocation.	HMD undertakes all the necessary paperwork and raises the Purchase Order (PO) for Amey Hallam Highways on approval to proceed with the contract award. HMD receives a payment request from Amey HH (Monthly Payments) and HMD reviews the request and passes to the Project Manager to review and 'agree' (authorise payment) that HMD can proceed with the payment. HMD raises the Payment Certificate and notifies Amey of the payment.  HMD as part of the service provision undertake at completion of the works the 'snagging' review exercise and make on behalf of the Programme the final payment in accordance with agreed budget allocations. The assets	(sights etc) are then accrued into the ongoing overall maintenance contract held by Amey on behalf of SCC.
work up their proposals and then follow this up with a 'Call-Off' instruction against the main non-core contract.		
Additional requirement identified for temporary signage	Provide as-builts and records of the location of the signs	

				A delivery plan is currently being finalised	
CAZ Payment System & DVLA database (CGCAZS)	SCC will direct award to the Go Cardless and Stripe agreements and sign up to a memo of understanding with Gov Pay which has been procured by JAQU and the dept of Transport as the preferred system for LAs to use who are delivering CAZ	A facility for customers to pay CAZ charges either online or by direct debit	The council is bound by Stripe and Go cardless terms and conditions	The fee is deducted from the CAZ charge paid by the customer prior to the council receiving the charge payment	Availability of system is 100% allocated to the suppliers Security of data is 100% allocated to the suppliers
Road Schemes					
Rotherham A633 Rawmarsh High Street/ Bellows Road Improvement Highway improvement works including kerb realignments, signage and signage and signalling changes	Direct award to Esh Construction Ltd under the YORCivils Framework Signals equipment to be purchased from Dynniq Mobility, under RMBC's existing traffic signals term contract. RMBC's internal street lighting team.	Delivery of 1 Ne improved highway junction, with associated civils and traffic signals work.  Delivery of fixed and variable traffic signing indicating HGV	The form of contract is  NEC3 option C  Delivered through internal service	The pricing and payment mechanisms will be in accordance with those set out in the YORCivils Framework Agreement and the existing traffic signals contract. A call off order is raised and payment made within 30 days following assessment of the claim for that period.  Delivered inhouse	Risk of price increase owing to inflation since quotation is 100% allocated to RMBC Risk of cost or programme overrun owing to market conditions is 100% allocated to RMBC Programme delivery in accordance with the call off requirements is 100% allocated to supplier. The risk of the delivery of the work is 100% allocated to RMBC.
HGV Prohibition		prohibition			

Implement TRO	Supply and installation of				
on Wortley	rotating prism				
Road	signs to be				
Construction of	procured from				
traffic signing	Traffic   td as				
and facilitating	subcontractor to				
works.	the internal				
	delivery team.				
Collaborative	RMBC to	IT systems work to	N/A	N/A	N/A
Traffic	procure use of	enable NH RCC to			
Management	existing link into	operate RMBC variable			
(CTM) Link for	the South	signs within terms of the			
Wortley Road	Yorkshire	CTM agreement			
CTM link is a	Common				
requirement	Database from				
stipulated by	Sheffield				
National	Conncil.				
Highways					
through an					
agreement					
entered into to					
gain their					
support for the					
promotion of the					
HGV han on					
Wortley Road					
A630 Sheffield	Via a	Design and delivery of	Via compensation event	Under the Balfour Beatty	Risk of cost or
Parkway 50mph	compensation	revised speed	under existing NEC3	contract 'agreed' monthly	programme overrun owing
speed limit	event with the	permanent speed limits	Option C contract for	certificates for payments	to market conditions is
(TRO and	existing contract		Parkway highway	will be supplied to the	100% allocated to RMBC
Ancillary Works)	with Balfour		improvement scheme.	RMBC client team. These	
Works to deliver	Beatty in			are reviewed and	Programme delivery in
the necessary	respect of the		The Project Management of	approved by the 'Client'	accordance with the call
nermanent TRO	ongoing A.630		the works will be through	the CAP/CAZ Programme	off requirements is 100%
to introduce a	highway		RMBC's client team, as set	team and funding is	allocated to supplier
reduced speed	improvement		out in the contract with	authorised against a	
naced appear	scheme.		Balfour Beatty.	defined Business Unit	
illuli oi sombri,	Via		The client team on behalf of	cost allocation.	
including all	compensation		the CAP/CAZ Programme		

The RMBC client team undertakes all the necessary paperwork and raises the Purchase Order (PO) for Balfour Beatty on	approval to proceed with the contract variation. Balfour Beatty submits a payment request to RMBC client team which is reviewed and passes to the Project Manager to review and 'agree' (authorise payment) that the client team can proceed with the payments. A Payment Certificate is raised and notifies Balfour Beatty of the payment.  RMBC client team as part	undertake at completion of the works the 'snagging' review exercise and make on behalf of the Programme the final payment in accordance with agreed budget allocations.  The variation is made under the existing contract therefore no further KPIs or performance measures have been provided and scheme delivery will be managed as set out in the
will issue Balfour Beatty with all necessary 'Task Orders' to work up their proposals.	The works will be issued as a variation to the design already in delivery phase of the existing contract with Balfour Beatty.	
event under existing NEC3 Option C contract for Parkway	highway improvement scheme.	
signage to indicate the speed limit.		

				payment approval process above.	
A630 Fitzwilliam Road – linking of traffic signals & highway improvements Signalling equipment and minor changes to the highway including bus stop layby, etc. The delivery of the supporting TRO will be conducted by Rotherham Council in line with statutory powers of the Highway	The work will be delivered via the in-house Highway Delivery Team with the supply and installation of signals equipment to be purchased from Dynniq Mobility, under RMBC's existing traffic signals term contract.	Design and delivery of upgrade of 2 № sites to incorporate MOVA8 with special conditioning.	To be delivered under the existing term contract  The highway works will fall under the category of minor works which can be delivered in house through RMBC's internal design and Highway Delivery  Team teams.	Delivered in house	The risk of the delivery of the work is 100% allocated to RMBC.
Bus-gate scheme - Arundel Gate Interim Roundabout (SCC) Introduced under an Experimental Traffic Regulation Order (ETRO): The temporary roundabout	The design work will be completed inhouse and the work will be completed through the existing contract with Highways PFI contractor AMEY	Introduction of a bus gate and enforcement measures	The Project Management of the bus-gate will be through SCC's PFI Client team, Highway Maintenance Division (HMD), New Works Team as set out in the 'non-core' contract with Amey. HMD on behalf of the CAP/CAZ Programme will issue Amey with all necessary 'Task Orders' to work up their proposals and then follow this up with a 'Call-Off' instruction against the main non-core contract.	Under the Streets Ahead (Highway Maintenance PFI), 'non-core' New Works, Amey Hallam Highways provide the PFI Highway Client Team with 'agreed' monthly certificates for payments. These are reviewed and approved by the 'Client' the CAP/CAZ Programme team and funding is authorised against a defined Business Unit cost allocation.	Completion of the works 100% supplier

l sng punodupou		HMD undertakes all the
and Taxi Gate		necessary paperwork and
This allows a		raises the Purchase Order
rollte to be		(PO) for Amey Hallam
י מוני ו		Highways on approval to
provided		proceed with the contract
through the		award. HMD receives a
middle of the		payment request from
roundabout for		Amey HH (Monthly
buses, cycles		Payments) and HMD
and taxis		reviews the request and
מומ ומאום:		passes to the Project
		Manager to review and
		'agree' (authorise
		payment) that HMD can
		proceed with the
		navments HMD raises
		the Dayment Certificate
		and notifies Amey of the
		and notined and of the
		payment.
		HWD as nat of the
		Service provision
		underlake al completion
		OI The Works the
		'snagging' review exercise
		and make on behalf of the
		Programme the final
		payment in accordance
		with agreed budget
		allocations. The assets
		(sign's etc) are then
		accrued into the ongoing
		overall maintenance
		contract held by Amey on
		behalf of SCC.
		The scheme design is
		being finalised and then
		the scope for the call off
		can be agreed

Financial Mitigation Measures	n Measures				
Interest free loans and grants Appoint a panel of FCA authorised finance providers to support vehicle upgrades by providing subsidised finance Various grants will be available to eligible buses, coaches, HGVs, LGVs, private hire vehicles and hackney taxis	Call-off the BANES framework agreement.	Appointment of a panel of lenders to provide loans and grants to customers upgrading to compliant vehicles Customers can upgrade their vehicles to compliant ones.	This contract is to be let under the BANES framework terms and conditions.  Services will be monitored against KPIs. Failure to meet the KPIs will lead to the application of remedies set out in the contract. The council may monitor performance on the supplier's premises where it will be given access to systems, call recordings etc.  KPIs are being finalised as the contract is not yet awarded. They will include: Supplier response times to applications, times for decisions to be made, minimum credit acceptance rate, timeliness and accuracy of reporting. In addition the supplier will provide a monthly report detailing the number of applications received in the previous month and aggregate to date, the status of the application.	The council will pay the supplier the grant amount plus the grant administration fee (where applicable) and the interest subsidy.  Within 7 days of the month end the supplier will submit an application for payment to the council for all contracts the supplier has entered into during that period including the customer details and the calculation of the amount due. An appointed council officer will check the calculation and confirm the amount to be paid. The supplier will then submit an invoice for that amount.	The supplier is allocated 100% of the risk in relation to the customers adhering to the loan agreements and the council is not liable for any defaults on the loans. The council holds 100% of the risk that not all the customers will be approved for finance and will not e able to upgrade their vehicle.
Bus retrofit grant administration Administer grants to Sheffield and Rotherham bus operators	SCC Programme and Accountable Body Service	Grants are paid to bus companies and the non-compliant vehicles are retrofitted to become compliant	The internal team are used to paying out grants and will apply the same process to the paying out of bus retrofit grants. An internal service agreement will be	N/A	The delivery of the bus retrofit grants is 100% allocated to the council

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			drawn up setting out timescales and processes.		
CAF programme delivery and customer contact service Programme and project Management of the CAF projects and workstreams. Resource and expertise to specify, procure and implement the measures including administration of the various grant and loan schemes.	These posts will either be resourced inhouse where possible or sourced through SCC's corporate contract for agency staff with Reed Talent Solutions, including Consultancy Plus if any specialist roles are required.	TBC once a requirement has been identified	As per the specification requirements that will be drawn up for each role identified	Payment will be made within 30 days in accordance with the council's procedures for external appointments and in accordance with the council's HR procedures for internal resources.	N/A
Financial Regulation Quality Assurance Provide quality assurance of the delivery of the loan administration scheme by the panel of finance providers	Secure external specialist advisor to undertake quality assurance checks of the external providers.  The requirements are being finalised and will be in place to audit the first quarter of the scheme once it has gone live	To provide external assurance that the scheme is being delivered compliantly	TBC	TBC	TBC

The supplier is allocated 100% of the risk to deliver the requirements set out in the specification at the fixed price quoted.	The supplier is allocated 100% of the risk to deliver the requirements set out in the specification at the fixed price quoted.
Milestone payments will be made according to those set out in the specification. The supplier will invoice the council including the work carried out during that period. This will be checked against the milestone plan and payment made within 30 days in accordance with council procedures.	N/A for internal team.  Counter Context - Milestone payments will be made according to those set out in the specification. The supplier will invoice the council including the work carried out during that period. This will be checked against the milestone plan and payment made within 30 days in accordance with council procedures.
A specification is in the process of being agreed for the next stage of the work. this forms the output requirements. Performance will be monitored against this specification and the milestones. The supplier will quote a fixed price to deliver the requirements plus a day rate for additional work the council requires that is above the requirements in the specification.	The council's internal communications team are employed under SCC's employment contract. Performance is managed through their line manager and assessed in accordance with the job description and council policies. A specification is in the process of being agreed for the next stage of the communication work to be delivered by counter Context. This forms the output requirements. Performance will be monitored against this specification and the milestones.  The supplier will quote a fixed price to deliver the requirements plus a day rate for additional work the council requires that is
Capture and analyse traffic data and fleet surveys	A range of communications activities to engage with Sheffield and Rotherham residents including developing a communication strategy, delivering a communication campaign, public consultation and consultation analysis and report.
Commission Systra via their current contract	Blend of inhouse and external. Commission Counter Context via their current contract for the consultation work
Traffic Monitoring & Evaluation: Capture and analysis of traffic data – fleet survey	Communication and public engagement

above the requirements in the specification.

#### 4.6 Payment mechanisms

SCC has adopted the standard payment terms that are in line with Public Contracts Regulations 2015 and these apply to all SCC tendered contracts. These payment terms require SCC to pay undisputed invoices within 30 days of receipt of an invoice and suppliers are also required to pass this down through their supply chain. When calling off a framework agreement those pre-defined payment terms set out in the framework agreement will apply. When an invoice is received it is checked and GRN's (confirmation that the goods or service has been received and checked against the PO) and sent for payment authorisation by the budget holder.

Where appropriate, stage payments will be applied for services and works and will be paid in arrears following satisfactory completion of the work. This enables suppliers to manage their cashflow and SCC to forecast and manage spend within the budget.

Where required staged payments will be authorised to allow suppliers to purchase materials in advance. This is to ensure completion dates can be fulfilled given the extended lead times that have been advised on certain materials. The Staged payments for the ANPR cameras and infrastructure workstream are set out in section 4.4.1 at Table 3.

In order to achieve performance of the ANPR operation and maintenance contract, a performance mechanism has been designed to link service credits to performance standards to incentivise minimal service downtime. The performance mechanism will apply during the TSC operation and maintenance contract period until the end of the service period. 8 weeks prior to Go-Live the supplier shall produce (with agreement from the Council) a KPI handbook setting out how the data will be gathered, processed and reported. Non-compliance will be reported as part of the supplier's monthly reporting.

Contingency arrangements have been built into each project and are held centrally by SCC.

#### **Accounting Treatment**

The accounting treatment for the capital and revenue funding is set out in section 5.10 of the Financial Case chapter.

#### 4.7 Summary of Commercial Case

The intention is to deliver the CAZ using in-house resource where possible and utilising corporate contracts and existing framework agreements that are already in place. Adopting this strategy will reduce procurement timescales and resources required to ensure the CAZ is delivered on time.

Whilst the main CAZ enforcement procurements have been tendered and are in their mobilisation and delivery phases the financial measures are still to be procured, although work is currently underway to draft the tender documents and agree the final scope. There is also a requirement to resource the grant funding elements in-house however recruitment of the additional staff required will not take place until the scheme is required to go-live.

# Sheffield & Rotherham Clean Air Plan FBC Section 4 - Commercial Case December 2021

# **Appendix CC1**

# **Sheffield City Council Ethical Procurement Policy**

# Sheffield & Rotherham Clean Air Plan FBC Section 4 - Commercial Case December 2021

## **Appendix CC2**

# Rotherham Metropolitan Borough Council Ethical Procurement Policy